



108 Fairgrounds Drive
Manlius, NY 13104

AIRFIELD ELECTRICAL AND NAVIAD TECHNOLOGY

- Is it smart to convert to LED?
- LED History
- Ways to Change
- Pro's
- Con's



IS IT SMART TO CONVERT TO LED?



108 Fairgrounds Drive
Manlius, NY 13104

- Energy Savings
- Cost Savings –Manpower/Utility Savings
- All or Nothing?
- Smart Method Conversion



LED HISTORY



108 Fairgrounds Drive
Manlius, NY 13104

- Who?





LED HISTORY



108 Fairgrounds Drive
Manlius, NY 13104

- What?





LED HISTORY



108 Fairgrounds Drive
Manlius, NY 13104

- Where?





LED HISTORY



108 Fairgrounds Drive
Manlius, NY 13104

2002

- When?



LED HISTORY



108 Fairgrounds Drive
Manlius, NY 13104



- Now?



WAYS TO CHANGE



108 Fairgrounds Drive
Manlius, NY 13104

- AIP Project
- Airport's Own Procurement



108 Fairgrounds Drive
Manlius, NY 13104

PROS

- Energy Savings/Rebate
- Labor Savings
- Robust and Proven
- Long Life (50K Hrs.)



108 Fairgrounds Drive
Manlius, NY 13104

CONS

- Initial Cost
- Electronic Components
- Replacement Cost is Higher



108 Fairgrounds Drive
Manlius, NY 13104

QUESTIONS?

